

“Classic” or Foundational Books for the Communication Discipline*

- Aristotle. (1686). *Rhetorica*. London: by T. B. for Randal Taylor.
- Bakhtin, M. (1981). *The dialogic imagination* (C. Emerson & M. Holquist Translation). Austin, TX: University of Texas Press.
- Baxter, L., & Montgomery, B. (1996). *Relating: Dialogues and dialectics*. New York: Guilford Press.
- Benson, T. W. (1985). *Speech communication in the 20th century*. Carbondale: Southern Illinois UP.
- Berger, P. L., & Luckmann, T. (1966). *The social construction of reality*. Garden City, NY: Doubleday.
- Berlo. (1960). *The process of communication*. New York: Holt, Rinhart, & Winston.
- Billig, M. (1987). *Arguing and thinking*. New York: Cambridge UP.
- Bitzer & Black. (Eds.). (1971). *The prospect of rhetoric*. Englewood Cliffs, NJ: Prentice Hall.
- Black, E. (1965). *Rhetorical criticism*. New York: Macmillan.
- Buber, M. (1965). *Between man and man* (R. G. Smith Translation). New York: Macmillan.
- Burke, K. (1961). *The rhetoric of religion*. Boston: Beacon Press.
- Burke, K. (1968). *Counterstatement*. Berkeley: University of California Press.
- Burke, K. (1969). *A grammar of motives*. Berkeley: University of California Press.
- Burke, K. (1969). *Rhetoric of motives*. Berkeley: University of California Press.
- Campbell, G. (1988). *The philosophy of rhetoric in 18th century*. Carbondale, IL: Southern Illinois UP.
- Campbell, K. (1989). *Man cannot speak for her*. New York: Greenwood Press.
- Campbell, K., & Jamieson, K. (Ed.). (1978). *Form and genre*. Falls Church, VA: Speech Communication Association.
- Cheney, G. (1999). *Values at work*. Ithaca, NY: ILR Press.
- Cialdini. (1988). *Influence: Science and practice* (2nd ed.). Glenview, IL: Scott, Foresman.
- Cialdini. (1993). *Influence: The psychology of persuasion* (Rev. ed.). New York: Morrow.
- Cicero. (1840). *De oratore* (W. Guthrie Translation). Oxford: H. Slatter.
- Cicero. (1966). *Brutus* (A. E. Douglas Translation). Oxford: Clarendon Publishing.
- Clifford, J. (1988). *The predicament of culture*. Cambridge, MA: Harvard UP.
- Dance, F. E. X. (1982). *Human communication theory: Comparative essays*. New York: Harper & Row.
- Duncan, H. D. (1963). *Communication and social order*. New York: Bedminster Press.
- Ekman, P., & Friesen, W. (1975). *Unmasking the face*. Englewood Cliffs, NJ: Prentice Hall.
- Fisher, B. A. (1978). *Perspectives on human communication*. New York: Macmillan.
- Fisher, W. (1987). *Human communication as narration*. Columbia, SC: University of South Carolina Press.
- Foss, Foss, & Griffin. (1999). *Feminist rhetorical theories*. Thousand Oaks, CA: Sage Publishing.
- Foss, Foss, & Trapp. (1991). *Contemporary perspectives on rhetoric* (current ed.).
- Geertz, C. (1973). *The interpretation of cultures*. New York: Basic Books.
- Gergen, K. (1991). *The saturated self*. New York: Basic Books.
- Gergen, K. (1994). *Realities and relationships*. Cambridge, MA: Harvard UP.
- Gergen, K. (1999). *Invitation to social construction*. London: Sage.
- Gilligan, C. (1982). *In a different voice*. Cambridge, MA: Harvard UP.
- Goffman, E. (1959). *Presentation of self in everyday life*. Garden City, NY: Doubleday.
- Grossberg. (1997). *Bringing it all back home: Essays on cultural studies*. Durham, NC: Duke UP.
- Hall. (1959). *The silent language*. Greenwich, CT: Fawcett Publications.
- Harper, N. (1979). *Human communication theory: The history of a paradigm*. Rochelle, NJ: Hayden Book Company.
- Hawes, L. (1975). *Pragmatics of analoguing: Theory and model construction in communication*. Reading, MA: Addison-Wesley Publishing Company.
- Heidegger, M. (1971). *On the way to language* (P. D. Hertz Translation). New York: Harper & Row.
- Heider, F. (1967). *The psychology of interpersonal relations*. New York: Wiley.
- Homan, G. (1974). *Social behavior: It's elementary forms*. New York: HBJ.
- Hooks, B. (1990). *Yearning: Race, gender and cultural politics*. Boston: South End Press.
- Kelley, et. al. (1983). *Close relationships*. San Francisco: W. H. Freeman.
- Knapp, M. L., & Miller, G. R. (2002). *Handbook of interpersonal communication* (3rd ed.). Thousand Oaks, CA: Sage.
- Kuhn, T. (1996). *The structure of scientific revolutions* (3rd ed.). Chicago: University of Chicago Press.
- Laing, Phillipson, & Lee. (1966). *Interpersonal perception: A theory and a method of research*.
- Langer, S. (1951). *Philosophy in a new key* (3rd ed.). Cambridge, MA: Harvard UP.
- Littlejohn, S. (current). *Theories of human communication* (current ed.). Belmont, CA: Wadsworth.
- Longinus. (1945). *On the sublime* (B. Einarson Translation). Chicago: Parkard.

Lucaites, et. al. (1999). *Contemporary rhetorical theory: A reader*. New York: Guilford Press.

McCluhan, M., & Fiori, Q. (1967). *The medium is the message*. New York: Bantam Books.

Mead, G. H. (1934). *Mind, self, and society*. Chicago: University of Chicago Press.

Merchant, C. (1980). *The death of nature*. San Francisco: Harper & Row.

Miller, G. R., & Steinberg, M. (1975). *Between people*. Chicago: Science Research Associates.

Ogden, C. K., & Richards, I. A. (1923). *Meaning of meaning*. New York: Harcourt & Brace.

Pearce, W. B. (1989). *Communication and the human condition*. Carbondale: Southern Illinois UP.

Peters, J. D. (1999). *Speaking into the air: A history of the idea of communication*. Chicago: University of Chicago Press.

Plato. (1998). *Gorgias and Phaedrus* (J. H. Nichols, Jr. Translation). Ithaca, NY: Cornell UP.

Richard, I. A. (1936). *The philosophy of rhetoric*. New York: Oxford UP.

Rogers, C. (1980). *A way of being*. Boston: Houghton Mifflin.

Rogers, E. M. (current ed.). *Diffusion of innovation*. (current ed.). New York: Free Press.

Rosaldo, R. (1993). *Culture and truth*. Boston: Beacon Press.

Sennett, R. (1977). *Fall of public man*. New York: Knopf.

Shimanoff, S. (1980). *Communication rules*. Beverly Hills: Sage.

Skinner, B. F. (1974). *About behaviorism*. New York: Knopf.

Spender, D. (1980). *Man made language*. Boston: Routledge & Kegan Paul.

Sproule, M. (1997). *Propaganda and democracy*. Cambridge UP.

Wallace, K. (Ed.). (1954). *History of speech education in America*. New York: Appleton-Century-Crofts.

Watzlawick, P. (1978). *The language of change*. New York: Basic Books.

Watzlawick, P., Beavin, J. H., & Jackson, D. D. (1967). *Pragmatics of human communication: A study of interactional patterns, pathologies, and paradoxes*. New York: W. W. Norton.

Weiks, K. E. (1979). *The social psychology of organizing* (2nd ed.). Reading, MA: Addison-Wesely Publishing Company.

Wittgenstein, L. (1997). *Philosophical investigations* (G. E. M. Anscomb Translation).

*Compiled by a highly selective survey (6/2000-10/2000) of:

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Some personal additions ala 'BS':

Anderson: *Communication theory*.

Borges: *Collected fiction*.

Bragg: *All over but the shoutin*.

Darwin: *Origin of species*.

Feyerabend: *Against method*.

Gottman: *What predicts divorce?*

Heller: *Catch 22*.

Kibler & Barker: *Conceptual frontiers in speech-communication*.

LeShan & Margenau: *Einstein's space and Van Gogh's sky*.

Neruda: *Love poems*.

Popper: *The logic of scientific discovery*.

Wittgenstein: *Blue and Brown books*.

A "WORKING LIST" OF SOME "INFLUENTIAL BOOKS" IN INTERPERSONAL COMMUNICATION

I have started a list, with the help of some colleagues, of a list of great books in interpersonal communication. There are classics and contemporary books here. I have tried to avoid anthologies for the most part, but there are some important anthologies listed. The list is by no means complete.

- Altman, I., & Taylor. (1973). *Social penetration: The development of interpersonal relationships*. New York: Holt, Rinehart, & Winston.
- Altman, I., & Ginat, J. (1996). *Polygamous families in contemporary society*. Cambridge, UK: Cambridge UP.
- Andersen, P., & Guerrero, L. (Eds.). (1998). *Handbook of communication and emotion*. San Diego, CA: Academic Press.
- Argyle, M., et al. (1981). *Social situations*. New York: Cambridge UP.
- Austin, J. (Ed.). (1975). *How to do things with words* (2nd ed.). Cambridge, MA: Harvard University Press.
- Bateson, G. (1972). *Steps to an ecology of mind: Collected essays in anthropology, psychiatry, evolution, and epistemology*. San Francisco: Chandler Publishing Company.
- Baxter, L. A., & Montgomery, B. M. (1996). *Relating: Dialogues and dialectics*. New York: Guilford Press.
- Berger, C. R. (1997). *Planning strategic interaction: Attaining goals through communicative action*. Mahwah, NJ: Erlbaum.
- Brown, P., & Levinson, S. (1987). *Politeness: Some universals in language usage*. New York: Cambridge University Press.
- Buber, M. (1967). *Knowledge of man*. New York: Harper Row.
- Buber, M. (1985). *I and Thou* (2nd ed.). New York: C. Scribner's Sons.
- Buss, D., & Malamuth, N. (1996). (Eds.). *Sex, power, conflict: Evolutionary and feminist perspectives*. New York: Oxford UP.
- Canary, D., & Dindia, K. (Eds.). (1998). *Sex differences and similarities in communication*. Mahwah, NJ: Erlbaum.
- Canary, D., & Stafford, L. (Eds.). (1994). *Communication and relational maintenance*. San Diego: Academic Press, Inc.
- Cupach, W. R., & Metts, S. (1994). *Facework*. Thousand Oaks, CA: Sage.
- Daly, J., et al. (Eds.). (1997). *Avoiding communication: Shyness, reticence, and communication apprehension*. Cresskill, NJ: Hampton Press.
- Derlega, V. J., Metts, S., Petronio, S., & Margulis, S. T. (1993). *Self-disclosure*. Thousand Oaks, CA: Sage.
- Dillard, J. P. (Ed.). (1990). *Seeking compliance: The production of interpersonal influence messages*. Scottsdale, AZ: Gorsuch-Scarisbrick.
- Duck, S. (1994). *Meaningful relationships: Talking, sense, and relating*. Thousand Oaks, CA: Sage.
- Ellis, D. (1992). *From language to communication*. Hillsdale, NJ: Erlbaum.
- Fitzpatrick, M. A. (1988). *Between husbands and wives*. Newbury Park CA: Sage.
- Gaines, S., Jr., et al. (1997). *Culture, Ethnicity, and Personal Relationship Processes*. New York: Rutledge.
- Gergen, K. J. (1991). *The saturated self: Dilemmas of identity in contemporary life*. New York: Basic Books.
- Giles, H., & Coupland, N. (1991). *Language: Contexts and consequences*. Pacific Grove, CA: Brooks-Cole.
- Goffman, E. (1959). *The presentation of self in everyday life*. Garden City, NY: Doubleday.
- Goffman, E. (1963). *Behavior in public places: Notes on the social organization of gatherings*. New York: Free Press of Glencoe.
- Goffman, E. (1967). *Interaction ritual: Essays on face to face behavior*. Garden City, NY: Anchor.
- Goffman, E. (1971). *Relations in public: Micro studies of the public order*. New York: Basic Books.
- Gottman, J. M. (1994). *What predicts divorce?: The relationship between marital processes and marital outcomes*. Hillsdale, NJ: Erlbaum.
- Greene, J. O. (1997). *Message production: Advances in communication theory*. Mahwah, NJ: Erlbaum Associates.
- Heise, D. (Ed.). (1979). *Understanding events: Affect and the construction of social action*. New York: Cambridge UP.
- Honeycutt, J. M., & Cantrill, J. G. (2000). *Cognition, communication and romantic relationships*. Mahwah, NJ: LEA.
- Ickes, W. (Ed.). (1985). *Compatible and incompatible relationships*. New York: Springer-Verlag.
- Jourard, S. M. (1971). *The transparent self*. New York: Van Nostrand Reinhold.
- Kelley, H., et al. (Eds.). (1983). *Close relationships*. San Francisco: W.H. Freeman.
- Knapp, M., & Miller, G. (Eds.). (1994). *Handbook of interpersonal communication* (2nd ed.). Thousand Oaks, CA: Sage.
- Laing, R. D. (1969). *Self and others* (2nd ed.). New York: Pantheon Books.

- Levinger, & Raush. (Ed.). (1977). *Close relationships: Perspectives on the meaning of intimacy*. Amherst, MA: University of Massachusetts Press.
- Mead, G. H. (1934). *Mind, self & society from the standpoint of a social behaviorist*. Chicago, IL: University of Chicago Press.
- Miller, G. (Ed.). (1976). *Explorations in interpersonal communication*. Beverly Hills: Sage.
- Miller, G. R. & Steinberg M. (1975). *Between people*. Chicago: Science Research Associates, Inc.
- Miller, G. R., & Simons, H. W. (Eds.). (1974). *Perspectives on communication in social conflict*. Englewood Cliffs, NJ: Prentice Hall.
- Montgomery, B. M., & Baxter, L. A. (Eds.). (1998). *Dialectical approaches to studying personal relationships*. Mahwah, NJ: LEA.
- Nussbaum, J. F. (Ed.). *Lifespan communication: Normative processes*. Hillsdale, NJ: Erlbaum.
- Petronio, S. (Ed.). (2000). *Balancing the secrets of private disclosures*. Mahwah, NJ: Erlbaum.
- Planalp, S. (1999). *Communicating emotion: Social, moral, and cultural processes*. Cambridge, UK: Cambridge University Press.
- Rawlins. W. K. (1992). *Friendship matters: Communication, dialectics, and the life course*. New York: Aldine de Gruyter.
- Rogers, C. (1961). *On becoming a person: A therapist's view of psychotherapy*. Boston: Houghton Mifflin.
- Roloff, M., & Miller, G. (Eds.). (1987). *Interpersonal processes: New directions in communication research*. Beverly Hills, CA: Sage.
- Sacks, H. (1992). *Lectures on conversation*. Cambridge, MA: Blackwell.
- Schutz, W. (1966). *The interpersonal underworld*. Palo Alto, CA: Science and Behavior Books.
- Searle, J. R. (1969). *Speech acts: An essay in the philosophy of language*. Cambridge, MA: Cambridge University Press.
- Spitzberg, B. H., & Cupach, W. R. (1984). *Interpersonal communication competence*. Newbury Park, CA: Sage
- Spitzberg, B. H., & Cupach, W. R. (1998) (Eds.), *The dark side of close relationships*. Mahwah, NJ: Erlbaum.
- Watzlawick, P., Bavelas, J. B., & Jackson, D. D. (1967). *Pragmatics of human communication*. New York: Norton.
- Wilmot, W. W. (1995). *Relational communication*. New York: McGraw-Hill.